### Sensortek 6732.Two Technology Corp.

### 1Q 2025 Results

**Investor Presentation** 2025/June



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# About Sensortek

### **Mission**

"Our innovate sensing technology creates infinite possibilities, enriching the lives of our users."

#### **Corporate Basics**

\*as of 2025/5/12

Sensortek Technology Corporation Ticker 6732.TWO Founded / Listed 2009 / 2020 Head Office Hsinchu, Taiwan Customers Tier-1 Android smartphone brands and expanding to automotive, computer, and appliances Shares Outstanding\* 48.91m Market Cap\* US\$302m / NT\$9.07b Share Holdings\* Sitronix 46%, FINI 4.53%

#### **Product Lines**

#### **Optical**

Proximity, 2016 Ambient Light, 2017 RGB, 2017 Flicker Detection, 2020

#### MEMS

G/Accelerometer, 2016 Pressure, 2022 Gyroscope, 2023 2H

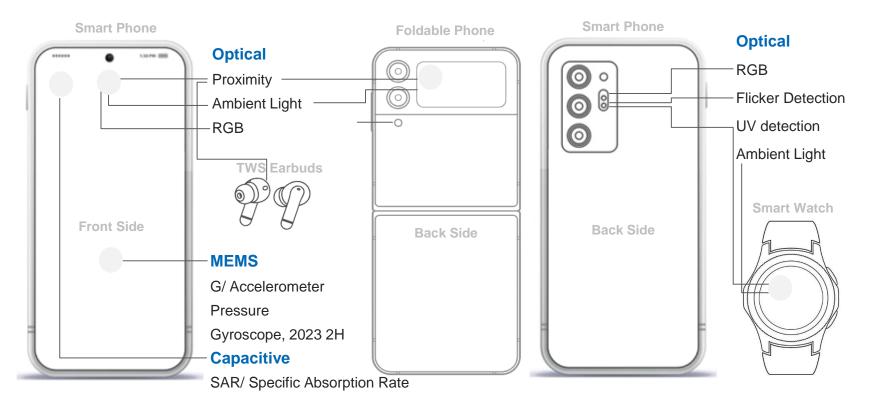
#### Capacitive

SAR/ Specific Absorption Rate, 2021

Capacitive Touch, 2024

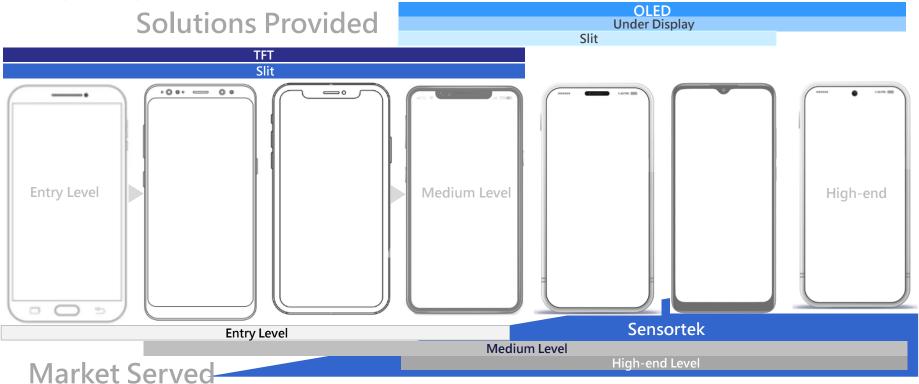


## **Product Portfolio**



## **Solution & Market**

#### Go high-end, go under-display



### Revenue

- 2024 Revenue: NT\$4,940 million, up +8.76% YoY
- IQ25 Revenue: NT\$1,163 million, down -5.04% QoQ, down -8.60% YoY

	1Q25	4Q24	Q/Q	1Q24	Y/Y
Revenue (NT'000)	1,163,062	1,224,851	-5.04%	1,272,560	-8.60%
Gross Profit Margin%	21%	22%	-3%	31%	-10%
<b>Operating Margin%</b>	7%	8%	-1%	17%	-10%
EPS (NT\$)	2.07	2.19	-0.12	4.41	-2.34

### **Sales Mix**

- MEMS as the Key Growth Driver of 2025: introduced SAR (Specific Absorption Rate) and Pressure sensors to smartphone brands, with ongoing gyroscope validation
- Sustained Growth in Optical Sensor: Aiming for continued year-over-year shipment growth while maintaining a leading market share
- Application Diversification: Broadening applications across earphones, smart bands, wearables, smart home appliances, automotive smart cockpits, tablets, laptops, and military sectors
- Developing Smart Sensing and High-End Applications

Sales Mix	2021	2022	2023	2024	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
High-end Brand	15-20%	30-35%	35-40%	45-50%	35-40%	35-40%	35-40%	45-50%	45-50%	40-45%	40-45%	45-50%
Mid-end Brands	45-50%	25-30%	30-35%	30-35%	30-35%	30-35%	35-40%	30-35%	25-30%	30-35%	25-30%	30-35%
OEM/ODM	30-35%	30-35%	25-30%	20-25%	25-30%	25-30%	25-30%	15-20%	20-25%	25-30%	25-30%	20-25%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

#### **Product Mix to Sales - Overview**

Product Type	2021	2022	2023	2024	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
Optical – P, ALS, Flicker	90%	88%	88%	88%	88%	88%	88%	92%	88%	84%	86%	90%
MEMS	10%	12%	12%	12%	12%	12%	12%	8%	12%	16%	14%	10%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

### **Income Statement**

NT\$	2021	2022	2023	2024	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
Sales (000'NTD)	5,873,003	4,025,559	4,542,817	4,940,683	1,211,006	1,350,836	1,272,560	1,125,029	1,318,243	1,224,851	1,163,062
GP Margin %	46%	39%	29%	24%	29%	29%	31%	23%	19%	22%	21%
Opex to Sales %	14%	17%	14%	14%	14%	13%	14%	14%	12%	14%	14%
OP Margin %	32%	22%	15%	10%	15%	16%	17%	9%	7%	8%	7%
Non-OP (000'NTD)	70,614	99,298	122,813	118,328	60,945	17,105	32,379	32,707	23,096	30,146	39,173
Тах %	16%	15%	14%	14%	14%	14%	14%	14%	13%	13%	13%
Net Income %	28%	21%	15%	11%	17%	15%	17%	10%	8%	9%	9%
EPS (NTD)	33.97	17.23	13.81	11.05	4.29	4.15	4.41	2.37	2.08	2.19	2.07

### **Turnover Metrics**

- Inventory turnover days remains healthy
- AR / AP turnover days remain normal range

Turnover days	2021	2022	2023	2024	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
Inventory	60	128	104	75	66	63	89	97	70	70	74
AR	38	53	45	50	45	46	50	57	50	50	48
AP	92	88	67	78	63	69	85	73	53	67	71

### **Sustainability Initiatives**

- ESG Report: the latest report, please click <u>company website</u>
- Ranked Top 6~20% on the 2024 TWSE Corporate Governance Evaluation among OTClisted companies
- Published the first audited GHG Report since 2023
- Certified as SONY Green Partner
- 72 patents hold

# Thank You



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