# Sensortek 6732.Two Technology Corp.

4Q 2024 Results

**Investor Presentation** 2025/March



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# About Sensortek

#### Mission

"Our innovate sensing technology creates infinite possibilities, enriching the lives of our users."

#### **Corporate Basics**

Sensortek Technology Corporation

Ticker 6732.TWO

Founded / Listed 2009 / 2020

Head Office Hsinchu, Taiwan

**C**ustomers Tier-1 Android smartphone brands and expanding to automotive, computer, and appliances

Shares Outstanding\* 48.91m

Market Cap\* US\$358m / NT\$11.45b

Share Holdings\* Sitronix 46%, FINI 4.59%

\*as of 2025/2/10

#### **Product Lines**

#### **Optical**

Proximity, 2016

Ambient Light, 2017

RGB, 2017

Flicker Detection, 2020



#### **MEMS**

G/ Accelerometer, 2016

Pressure, 2022

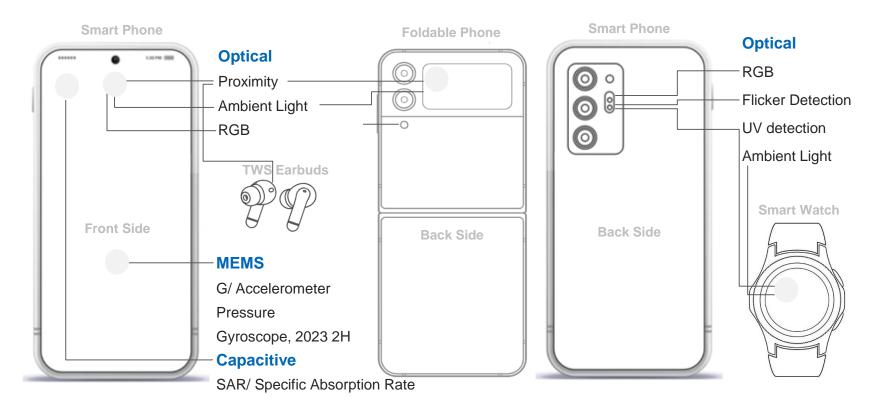
Gyroscope, 2023 2H

#### Capacitive

SAR/ Specific Absorption Rate, 2021

Capacitive Touch, 2024

### **Product Portfolio**



# **Solution & Market**

Go high-end, go under-display **OLED Solutions Provided Under Display** Slit **TFT** Slit .00. - 00  $-\circ$ **Entry Level** Medium Level High-end Sensortek **Entry Level Medium Level Market Served** 

#### Revenue

- 2024 Revenue: NT\$4,940 million, up +8.76% YoY
- 4Q24 Revenue: NT\$1,224 million, down -7.08% QoQ, down -9.33% YoY

財務摘要	4Q24	3Q24	4Q/3Q	4Q23	Y/Y
Revenue (NT'000)	1,224,851	1,318,243	-7.08%	1,350,836	-9.33%
<b>Gross Profit Margin%</b>	22%	19%	+3%	29%	-7%
Operating Margin%	8%	7%	+1%	16%	-8%
EPS (NT\$)	2.19	2.08	+0.11	4.15	-1.96

### **Sales Mix**

- MEMS as the Key Growth Driver of 2025: introduced SAR (Specific Absorption Rate) and Pressure sensors to smartphone brands, with ongoing gyroscope validation
- Sustained Growth in Optical Sensor: Aiming for continued year-over-year shipment growth while maintaining a leading market share
- Application Diversification: Broadening applications across earphones, smart bands, wearables, smart home appliances, automotive smart cockpits, tablets, laptops, and military sectors
- Developing Smart Sensing and High-End Applications

Sales Mix	2021	2022	2023	2024	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
High-end Brand	15-20%	30-35%	35-40%	45-50%	40-45%	35-40%	35-40%	35-40%	45-50%	45-50%	40-45%	40-45%
Mid-end Brands	45-50%	25-30%	30-35%	30-35%	30-35%	30-35%	30-35%	35-40%	30-35%	25-30%	30-35%	25-30%
OEM/ODM	30-35%	30-35%	25-30%	20-25%	20-25%	25-30%	25-30%	25-30%	15-20%	20-25%	25-30%	25-30%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

#### **Product Mix to Sales - Overview**

Product Type	2021	2022	2023	2024	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
Optical – P, ALS, Flicker	90%	88%	88%	88%	89%	88%	88%	88%	92%	88%	84%	86%
MEMS	10%	12%	12%	12%	11%	12%	12%	12%	8%	12%	16%	14%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

# **Income Statement**

NT\$	2021	2022	2023	2024	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
Sales (000'NTD)	5,873,003	4,025,559	4,542,817	4,940,683	1,109,146	1,211,006	1,350,836	1,272,560	1,125,029	1,318,243	1,224,851
GP Margin %	46%	39%	29%	24%	28%	29%	29%	31%	23%	19%	22%
Opex to Sales %	14%	17%	14%	14%	14%	14%	13%	14%	14%	12%	14%
OP Margin %	32%	22%	15%	10%	14%	15%	16%	17%	9%	7%	8%
Non-OP (000'NTD)	70,614	99,298	122,813	118,328	24,752	60,945	17,105	32,379	32,707	23,096	30,146
Tax %	16%	15%	14%	14%	14%	14%	14%	14%	14%	13%	13%
Net Income %	28%	21%	15%	11%	14%	17%	15%	17%	10%	8%	9%
EPS (NTD)	33.97	17.23	13.81	11.05	3.21	4.29	4.15	4.41	2.37	2.08	2.19

## **Turnover Metrics**

- Inventory turnover days remains healthy
- AR / AP turnover days remain normal range

Turnover days	2021	2022	2023	2024	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
Inventory	60	128	104	75	87	66	63	89	97	70	70
AR	38	53	45	50	41	45	46	50	57	50	50
AP	92	88	67	78	58	63	69	85	73	53	67

# **Sustainability Initiatives**

- 2024 ESG Report: the latest report, please click company website
- 2024 Ranked Top 6~20% on the 2023 TWSE Corporate Governance Evaluation among OTC-listed companies
- 2023 Published the first audited GHG Report
- 2023 Won TIRI Awards, the Best IR company & IR Officer
- Certified as SONY Green Partner
- 72 patents hold

# **Thank You**



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