

**Sensortek** 6732.TWO  
Technology Corp.

**3Q 2024 Results**  
**Investor Presentation**  
2024/December



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# About Sensortek

## Mission

“Our innovate sensing technology creates infinite possibilities, enriching the lives of our users.”

### Corporate Basics

Sensortek Technology Corporation

Ticker [6732.TWO](#)

Founded / Listed [2009 / 2020](#)

Head Office [Hsinchu, Taiwan](#)

Customers [Tier-1 Android smartphone brands](#)  
and [expanding to automotive, computer, and appliances.](#)

Shares Outstanding\* [48.91m](#)

Market Cap\* [US\\$423m / NT\\$13.52b](#)

Share Holdings\* [Sitronix 46%, FINI 4.49%](#)

\*as of 2024/11/07

### Product Lines

#### Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



#### MEMS

G/ Accelerometer, 2016

Pressure, 2022

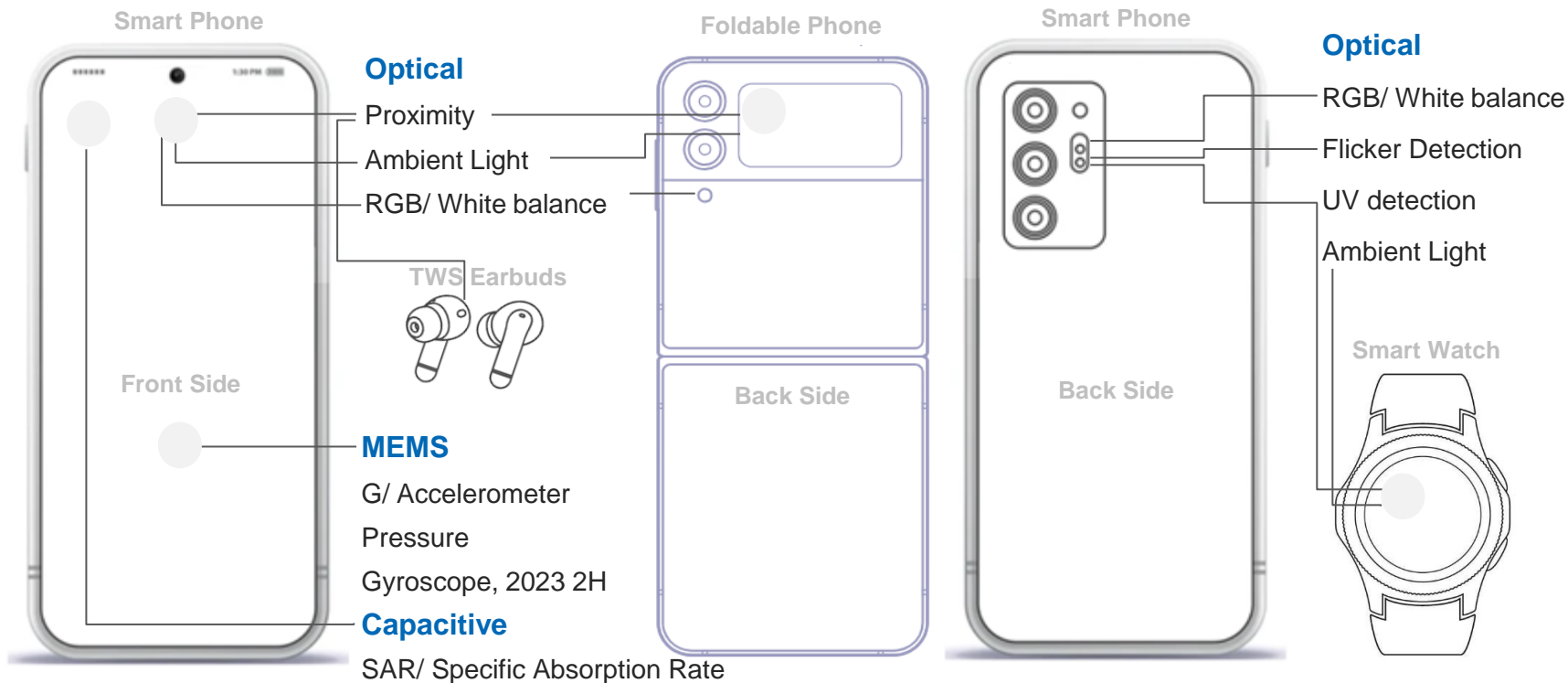
Gyroscope, 2023 2H

#### Capacitive

SAR/ Specific Absorption Rate, 2021



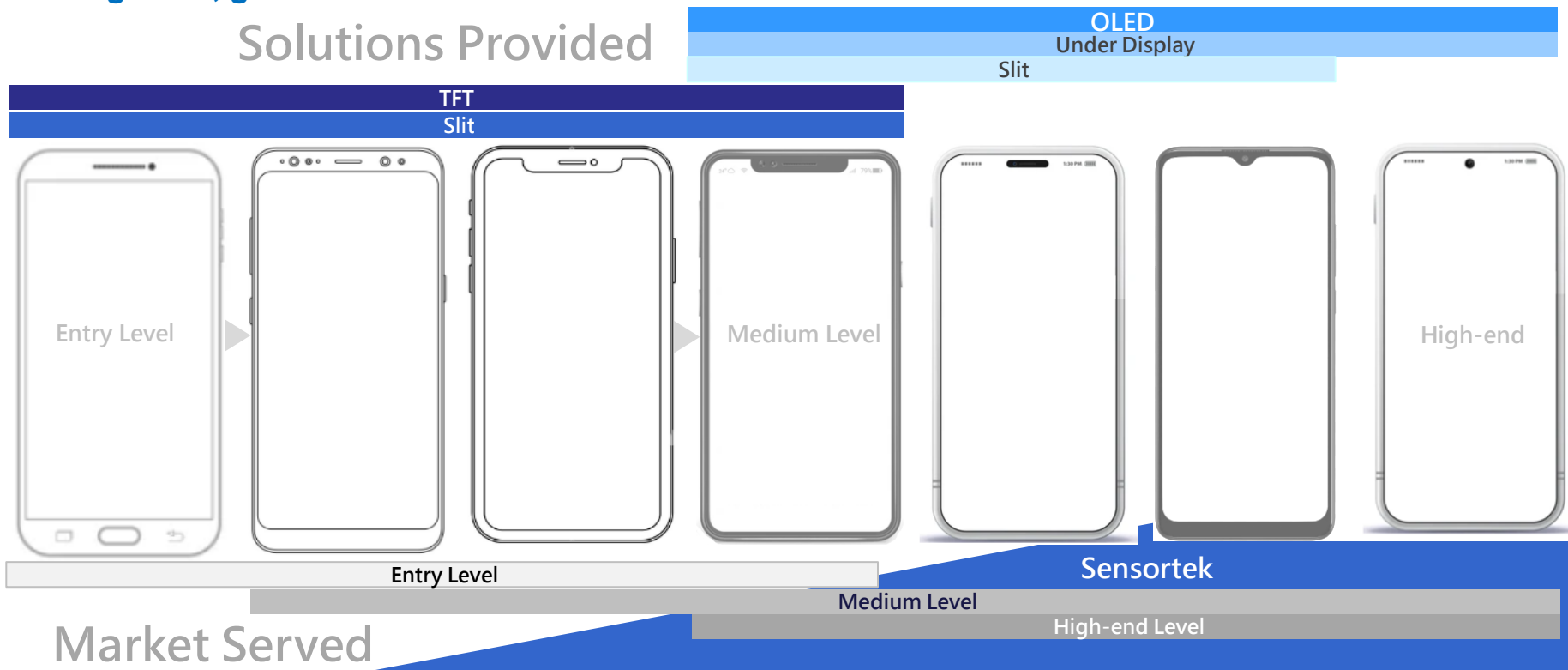
# Product Portfolio



# Solution & Market

Go high-end, go OLED

Solutions Provided



- In Q3, shipments are primarily focused on mid-end brands and OEM customers; New high-end models starting shipments in October.
- The high development costs of new wearable projects impacted gross margins in Q2 and Q3. The impact is expected to diminish as shipments near completion in Q4.
- Expand diversified applications by broadening the MEMS market and diversifying the customer base to include industrial, home appliances, wearables, tablets, laptops, and military applications.

## Product Mix to Sales - Overview

# Sensortek Income Statement

New high-end wearable products have gone through a learning curve. 3Q Gross profit has been affected by one-time impact. Shipments in 4Q are coming to an end and the impact is expected to be weakened.

NT\$	2020	2021	2022	2023	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	4,542,817	871,830	1,109,146	1,211,006	1,350,836	1,272,560	1,125,029	1,318,243
GP Margin %	40%	46%	39%	29%	28%	28%	29%	29%	31%	23%	19%
Opex to Sales %	11%	14%	17%	14%	16%	14%	14%	13%	14%	14%	12%
OP Margin %	29%	32%	22%	15%	12%	14%	15%	16%	17%	9%	7%
Non-OP (000'NTD)	12,929	70,614	99,298	122,813	20,010	24,752	60,945	17,105	32,379	32,707	23,096
Tax %	12%	16%	15%	14%	14%	14%	14%	14%	14%	14%	13%
Net Income %	26%	28%	21%	15%	12%	14%	17%	15%	17%	10%	8%
EPS (NTD)	28.81	33.97	17.23	13.81	2.16	3.21	4.29	4.15	4.41	2.37	2.08

# Sensortek Inventory/AR/AP turnover

- Inventory/AR turnover remains healthy.
- Post pandemic, inventory reached its peak in 3Q 2022 and began to return to normal levels in 2Q 2023.

Turnover days	2020	2021	2022	2023	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Inventory	47	60	128	104	132	87	66	63	89	97	70
AR	34	38	53	45	45	41	45	46	50	57	50
AP	82	92	88	67	57	58	63	69	85	73	53



# ESG Actions

- **2024** – ESG Report: the latest report, please click [company website](#)
- **2024** – Ranked Top 6~20% on the 2023 TWSE Corporate Governance Evaluation among OTC-listed companies.
- **2023** – Published the first audited GHG Report.
- **2023** – Won TIRI Awards, the Best IR company & IR Officer
- **2022** – Certified as SONY Green Partner
- **2023** – 72 patents hold.

# Thank You



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