

Sensortek 6732.TWO
Technology Corp.

2Q 2024 Results
Investor Presentation
2024/August



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About Sensortek

Mission

“Our innovate sensing technology creates infinite possibilities, enriching the lives of our users.”

Corporate Basics

Sensortek Technology Corporation

Ticker 6732.TWO

Founded / Listed 2009 / 2020

Head Office Hsinchu, Taiwan

Customers Tier-1 Android smartphone brands and expanding to automotive, computer, and appliances.

Shares Outstanding* 48.91m

Market Cap* US\$492m / NT\$15.75b

Share Holdings* Sitronix 46%, FINI 4.47%

*as of 2024/7/10

Product Lines

Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



MEMS

G/ Accelerometer, 2016

Pressure, 2022

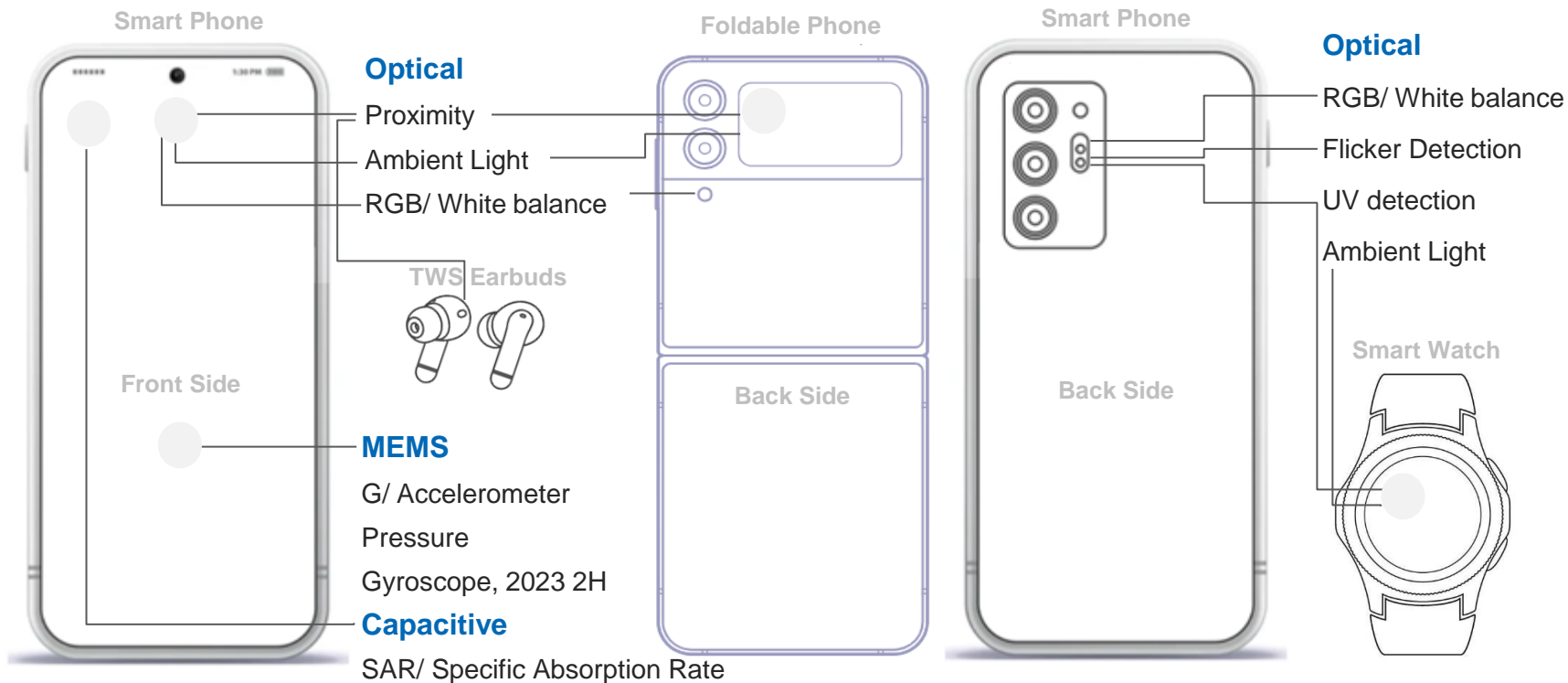
Gyroscope, 2023 2H

Capacitive

SAR/ Specific Absorption Rate, 2021



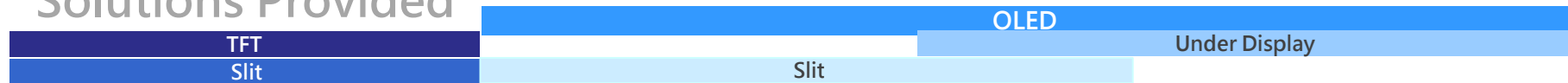
Product Portfolio



Solution & Market

Go high-end, go OLED

Solutions Provided



Market Served

Milestone

Milestone

Founded and a BU
under Sitronix

2009

2013

A subsidiary
of Sitronix



Sales Mix

- Mid-end models from high-end brand expand in 2Q's revenue.
- Mid-end brand and OEM/ODM mainly focus on affordable models in 2Q.
- Outlook: 1) Revenue in 2H is expected to be better than 1H. 2) Diversified supply chain and continuous cost optimization. 3) Diversify the markets and customers.

[illegible]

Product Mix to Sales - Overview

[illegible]

Income Statement

New high-end wearable products in 2Q have gone through a learning curve. Gross profit from 2Q to 3Q has been affected by one-time impact. Shipments in 3Q are coming to an end and the impact is expected to be weakened.

NT\$	2020	2021	2022	2023	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	4,542,817	800,126	871,830	1,109,146	1,211,006	1,350,836	1,272,560	1,125,029
GP Margin %	40%	46%	39%	29%	31%	28%	28%	29%	29%	31%	23%
Opex to Sales %	11%	14%	17%	14%	18%	16%	14%	14%	13%	14%	14%
OP Margin %	29%	32%	22%	15%	13%	12%	14%	15%	16%	17%	9%
Non-OP (000'NTD)	12,929	70,614	99,298	122,813	7,573	20,010	24,752	60,945	17,105	32,379	32,707
Tax %	12%	16%	15%	14%	6%	14%	14%	14%	14%	14%	14%
Net Income %	26%	28%	21%	15%	13%	12%	14%	17%	15%	17%	10%
EPS (NTD)	28.81	33.97	17.23	13.81	2.17	2.16	3.21	4.29	4.15	4.41	2.37

Inventory/AR/AP turnover

- Inventory/AR turnover remains healthy.
- Post pandemic, inventory reached its peak in 3Q 2022 and began to return to normal levels in 2Q 2023.

Turnover days	2020	2021	2022	2023	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24
Inventory	47	60	128	104	205	180	132	87	66	63	89	88
AR	34	38	53	45	58	47	45	41	45	46	50	58
AP	82	92	88	67	129	72	57	58	63	69	85	75

ESG Actions

- **2024** – ESG Report: the latest report, please click [company website](#)
- **2024** – Ranked Top 6~20% on the 2023 TWSE Corporate Governance Evaluation among OTC-listed companies.
- **2023** – Published the first audited GHG Report.
- **2023** – Won TIRI Awards, the Best IR company & IR Officer
- **2022** – Certified as SONY Green Partner
- **2023** – 72 patents hold.

Thank You



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