

Sensortek 6732.TWO
Technology Corp.

4Q 2023 Results
Investor Presentation
2024/Mar



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About Sensortek

Mission

“Our innovate sensing technology creates infinite possibilities, enriching the lives of our users.”

Corporate Basics

Sensortek Technology Corporation

Ticker [6732.TWO](#)

Founded / Listed [2009 / 2020](#)

Head Office [Hsinchu, Taiwan](#)

Customers [Tier-1 Android smartphone brands](#) and expanding to automotive, computer, and appliances.

Shares Outstanding* [48.91m](#)

Market Cap* [US\\$700m / NT\\$21.67b](#)

Share Holdings* [Sitronix 46%, FINI 9.85%](#)

*as of 2024/01/31

Product Lines

Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



MEMS

G/ Accelerometer, 2016

Pressure, 2022

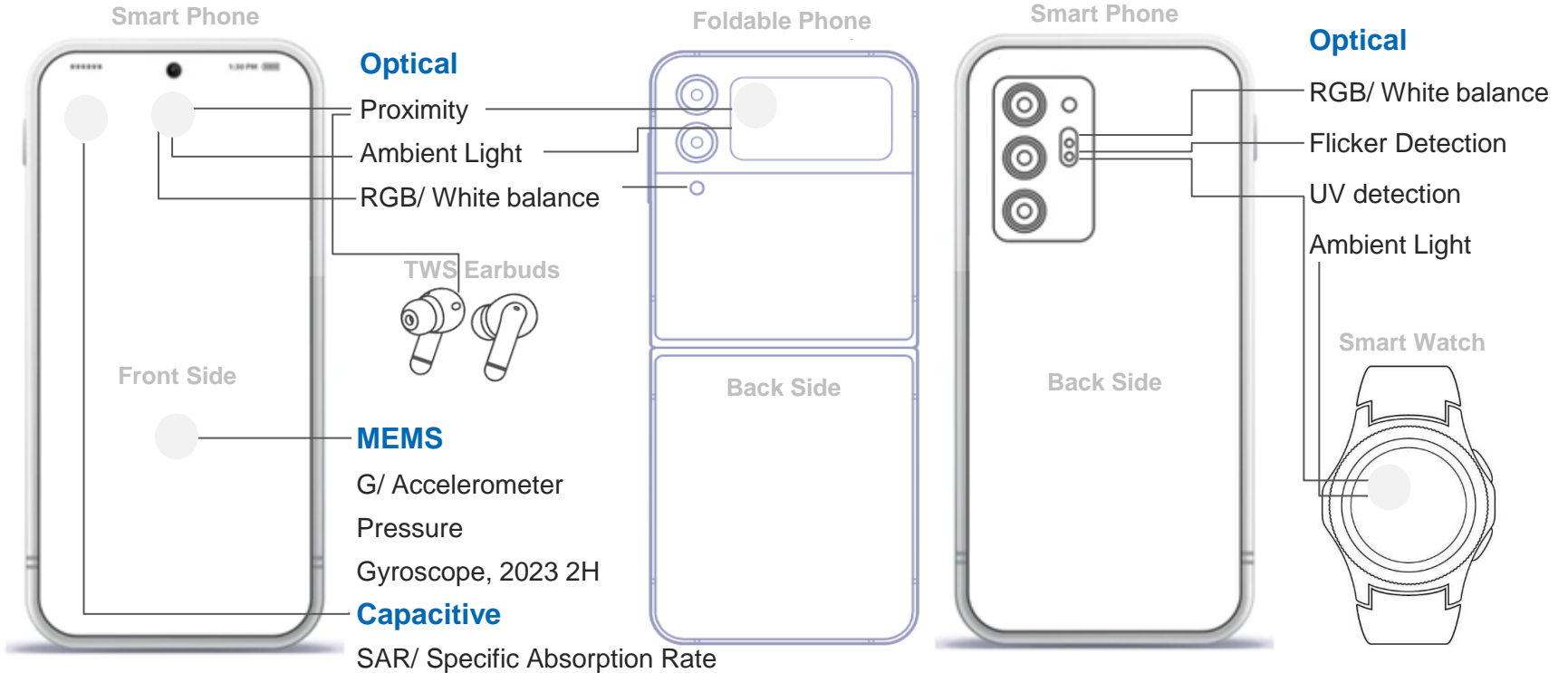
Gyroscope, 2023 2H

Capacitive

SAR/ Specific Absorption Rate, 2021

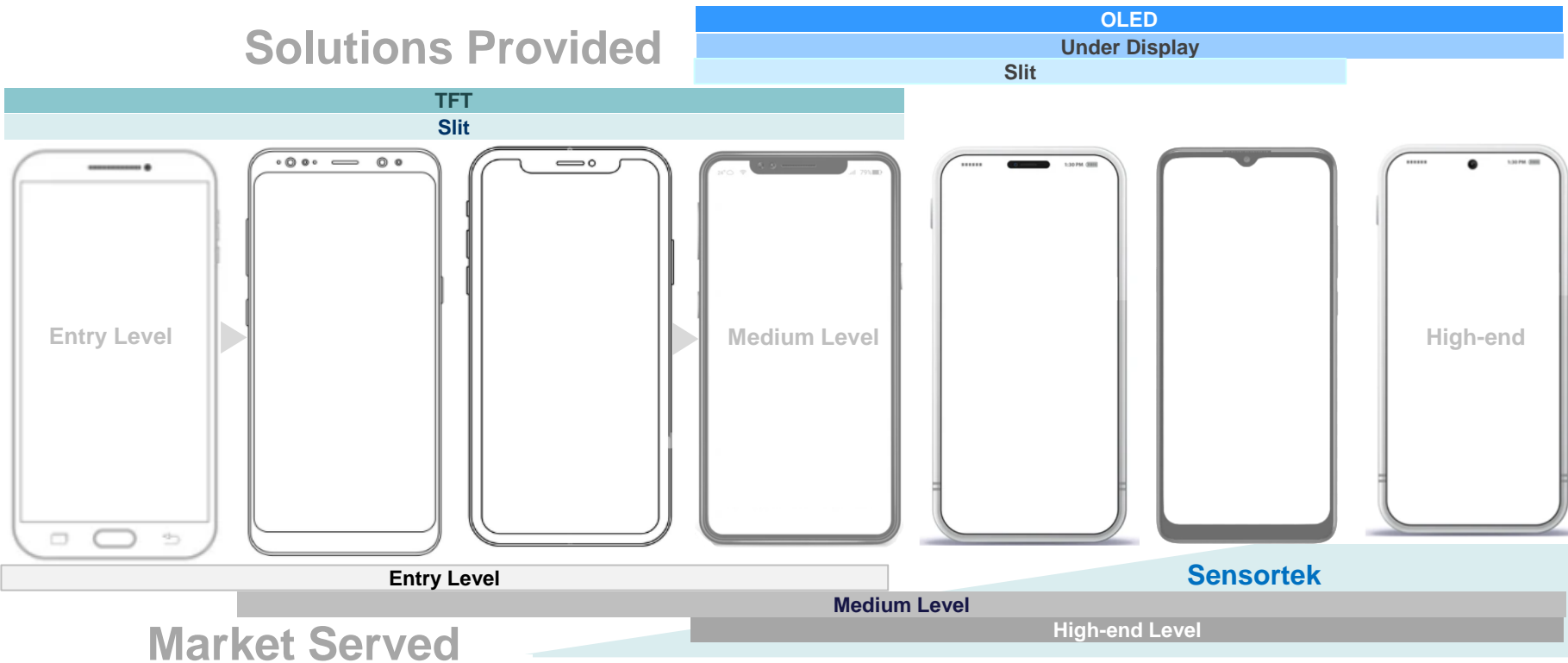


Product Portfolio

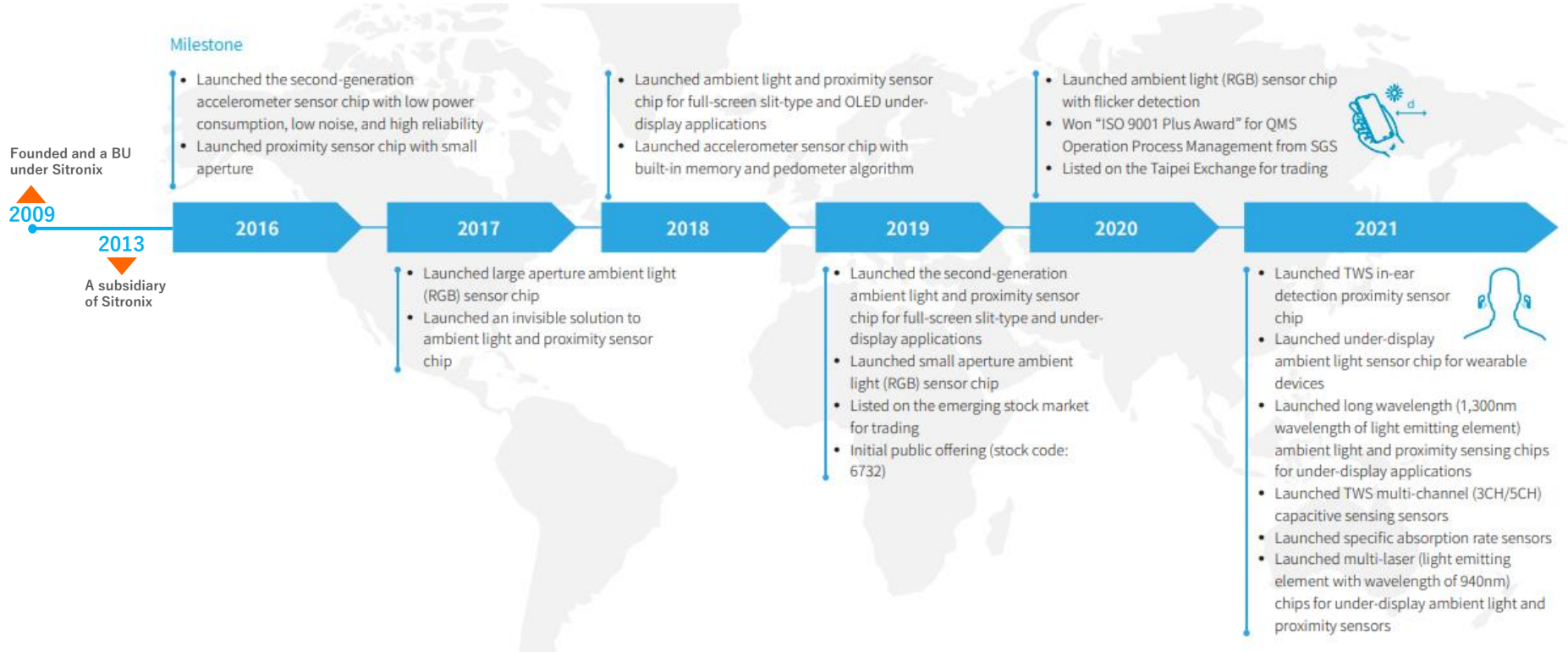


Solution & Market

Go high-end, go OLED



Milestone



Sales Mix

- The high-end market share continues to expand

Sales Mix	2020	2021	2022	2023	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
High-end Brand	10-15%	15-20%	30-35%	35-40%	35-40%	25-30%	35-40%	30-35%	40-45%	35-40%	35-40%	35-40%
Mid-end Brands	55-60%	45-50%	25-30%	30-35%	25-30%	30-35%	25-30%	30-35%	30-35%	30-35%	30-35%	35-40%
OEM/ODM	25-30%	30-35%	30-35%	25-30%	30-35%	30-35%	30-35%	30-35%	20-25%	25-30%	25-30%	25-30%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100	100	100	100	100%	100%	100%	100%	100%	100%	100%	100%

Product Mix to Sales - Overview

Product Type	2020	2021	2022	2023	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Optical – P, ALS, Flicker	94%	90%	88%	88%	89%	87%	90%	87%	89%	88%	88%	88%
MEMS	6%	10%	12%	12%	11%	13%	10%	13%	11%	12%	12%	12%
Total	100	100	100	100	100	100	100	100	100	100	100	100

Income Statement

NT\$	2020	2021	2022	2023	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	4,542,817	1,120,789	755,871	800,126	871,830	1,109,146	1,211,006	1,350,836
GP Margin %	40%	46%	39%	29%	42%	35%	31%	28%	28%	29%	29%
Opex to Sales %	11%	14%	17%	14%	16%	20%	18%	16%	14%	14%	13%
OP Margin %	29%	32%	22%	15%	26%	15%	13%	12%	14%	15%	16%
Non-OP (000'NTD)	12,929	70,614	99,298	122,813	12,410	48,088	7,573	20,010	24,752	60,945	17,105
Tax %	12%	16%	15%	14%	17%	11%	6%	14%	14%	14%	14%
Net Income %	26%	28%	21%	15%	22%	20%	13%	12%	14%	17%	15%
EPS (NTD)	28.81	33.97	17.23	13.81	5.12	3.00	2.17	2.16	3.21	4.29	4.15

ESG Actions

- **2023** – ESG Report: the latest report, please click [company website](#)
- **2023** – Ranked Top 6~20% on the 2022 TWSE Corporate Governance Evaluation among OTC-listed companies.
- **2023** – Published the first audited GHG Report.
- **2023** – Won TIRI Awards, the Best IR company & IR Officer
- **2022** – Certified as SONY Green Partner
- **2023** – 72 patents hold.

Thank You



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