# Sensortek 6732.Two

**Technology Corp.** 

3Q 2023 Results

**Investor Presentation** 2023/Dec



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# About Sensortek

## Mission

"Our innovate sensing technology creates infinite possibilities, enriching the lives of our users."

### **Corporate Basics**

Sensortek Technology Corporation

Ticker 6732.TWO

Founded / Listed 2009 / 2020

Head Office Hsinchu, Taiwan

**C**ustomers Tier-1 Android smartphone brands and expanding to automotive, computer, and appliances.

Shares Outstanding\* 48.91m

Market Cap\* US\$707.5m / NT\$22.28b

**S**hare Holdings\* Sitronix 46%, FINI 9.94%

\*as of 2023/12/04

### **Product Lines**

### **Optical**

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



### **MEMS**

G/ Accelerometer, 2016

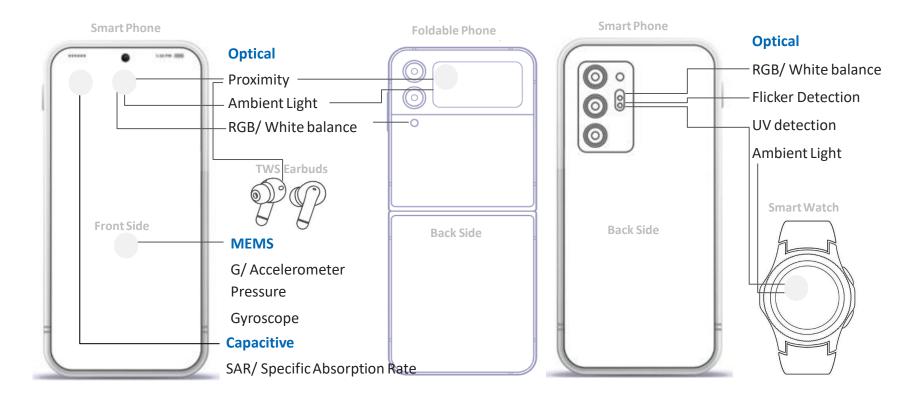
SAR/ Specific Absorption Rate, 2021

Pressure, 2022

Gyroscope, 2023 2H



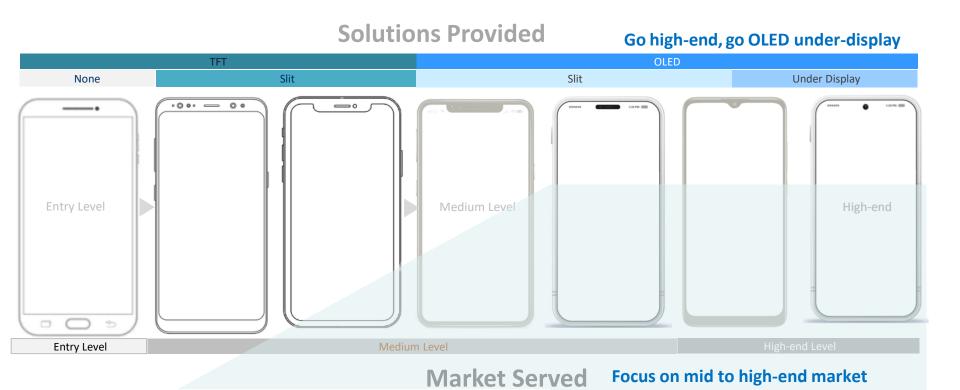
# **Product Portfolio**



# **Milestone**

### Milestone · Launched the second-generation · Launched ambient light and proximity sensor · Launched ambient light (RGB) sensor chip accelerometer sensor chip with low power chip for full-screen slit-type and OLED underwith flicker detection consumption, low noise, and high reliability display applications . Won "ISO 9001 Plus Award" for QMS · Launched proximity sensor chip with small · Launched accelerometer sensor chip with Operation Process Management from SGS Founded and a BU built-in memory and pedometer algorithm · Listed on the Taipei Exchange for trading under Sitronix aperture 2009 2016 2017 2018 2019 2020 2021 2013 · Launched large aperture ambient light · Launched the second-generation · Launched TWS in-ear A subsidiary (RGB) sensor chip ambient light and proximity sensor detection proximity sensor of Sitronix · Launched an invisible solution to chip for full-screen slit-type and underchip · Launched under-display ambient light and proximity sensor display applications · Launched small aperture ambient ambient light sensor chip for wearable chip light (RGB) sensor chip devices · Listed on the emerging stock market · Launched long wavelength (1,300nm for trading wavelength of light emitting element) · Initial public offering (stock code: ambient light and proximity sensing chips for under-display applications 67321 Launched TWS multi-channel (3CH/5CH) capacitive sensing sensors · Launched specific absorption rate sensors · Launched multi-laser (light emitting element with wavelength of 940nm) chips for under-display ambient light and proximity sensors

# **Solution & Market**



# **Sales Mix**

- 3Q revenue remain as 2Q, high-end models in 2H is slightly more than 1H...
- Increased shipments from branded customers in Africa and Southeast Asia.

Sales Shares	2020	2021	2022	1Q 22	2Q 22	3Q 22	4Q 22	1Q 23	2Q23	3Q 23
Global Brand	10-15%	15-20%	30-35%	35-40%	25-30%	35-40%	30-35%	40-45%	35-40%	35-40%
Regional Brands	55-60%	45-50%	25-30%	25-30%	30-35%	25-30%	30-35%	30-35%	30-35%	30-35%
OEM/ODM	25-30%	30-35%	30-35%	30-35%	30-35%	30-35%	30-35%	20-25%	25-30%	25-30%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100	100	100	100%	100%	100%	100%	100%	100%	100%

## **Product Mix to Sales - Overview**

Product Type	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Optical Sensing	94%	90%	88%	89%	87%	90%	87%	89%	88%	88%
MEMS	6%	10%	12%	11%	13%	10%	13%	11%	12%	12%
Total	100	100	100	100	100	100	100	100	100	100

# **Income Statement**

NT\$	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	1,348,773	1,120,789	755,871	800,126	871,830	1,109,146	1,211,006
Gross Profit Margin %	40%	46%	39%	42%	42%	35%	31%	28%	28%	29%
Opex to Sales %	11%	14%	17%	14%	16%	20%	18%	16%	14%	14%
Operating Margin %	29%	32%	22%	28%	26%	15%	13%	12%	14%	15%
Non-OP ( 000'NTD)	12,929	70,614	99,298	31,225	12,410	48,088	7,573	20,010	24,752	60,945
Tax %	12%	16%	15%	18%	17%	11%	6%	14%	14%	14%
Net Income %	26%	28%	21%	25%	22%	20%	13%	12%	14%	17%
EPS (NTD)	28.81	33.97	17.23	6.93	5.12	3.00	2.17	2.16	3.21	4.29

# **ESG** Actions

- Continue to issue ESG reports starting from 2022. The latest report, please click company website.
- 2021, 2022 Ranked Top 6~20% on the TWSE Corporate Governance Evaluation among OTC-listed companies.
- 2022 established the first audited GHG Report in 2023.
- 2023 Voted "Best Investor Relations Company" and "Best Investor Relations Professional" by TIRI Awards.
- Certified as SONY Green Partner.
- 72 patents hold.

# **Thank You**



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