

Sensortek 6732.TWO

Technology Corp.

3Q 2023 Results

Investor Presentation

2023/Nov



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About Sensortek

Mission

“Our innovate sensing technology creates infinite possibilities, enriching the lives of our users.”

Corporate Basics

Sensortek Technology Corporation

Ticker 6732.TWO

Founded / Listed 2009 / 2020

Head Office Hsinchu, Taiwan

Customers Tier-1 Android smartphone brands and expanding to automotive, computer, and appliances.

Shares Outstanding* 48.91m

Market Cap* US\$559.5m / NT\$17.88b

Share Holdings* Sitronix 46%, FINI 9.30%

*as of 2023/10/05

Product Lines

Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



MEMS

G/ Accelerometer, 2016

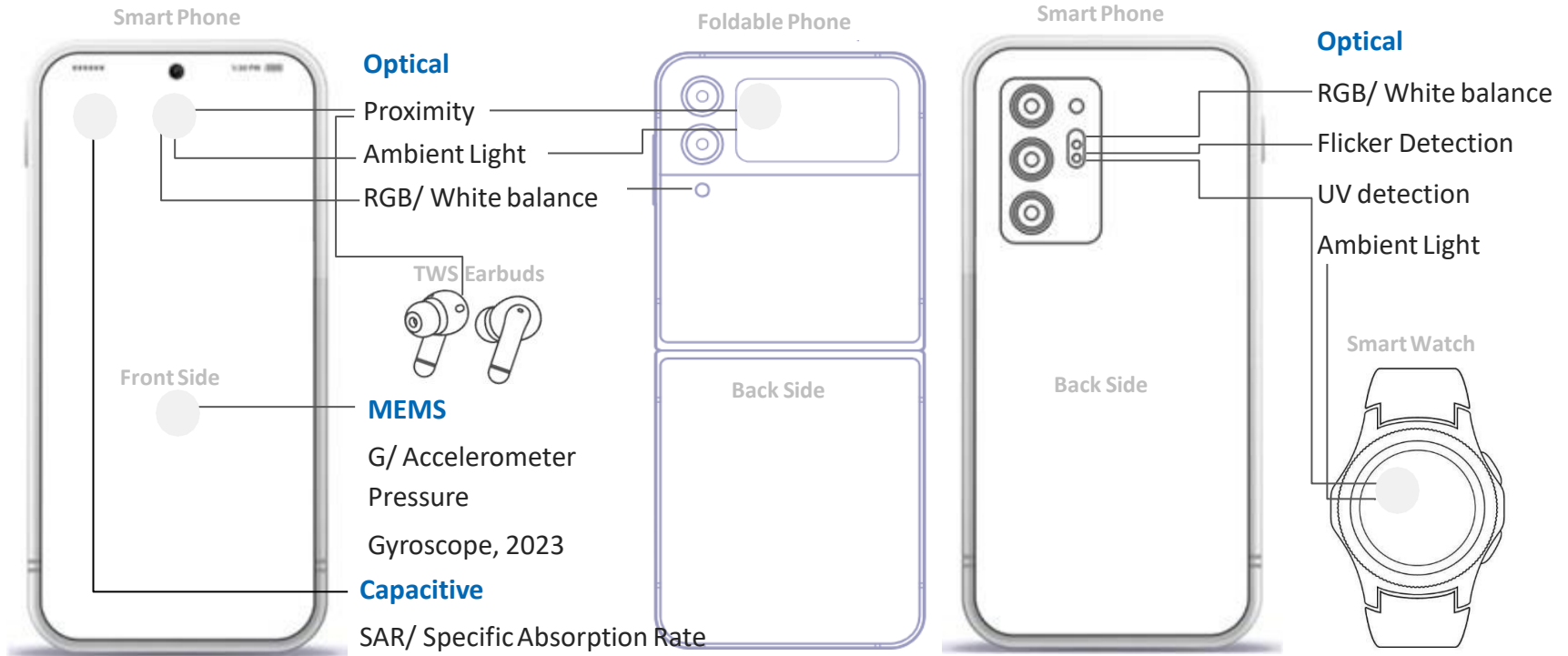
SAR/ Specific Absorption Rate, 2021

Pressure, 2022

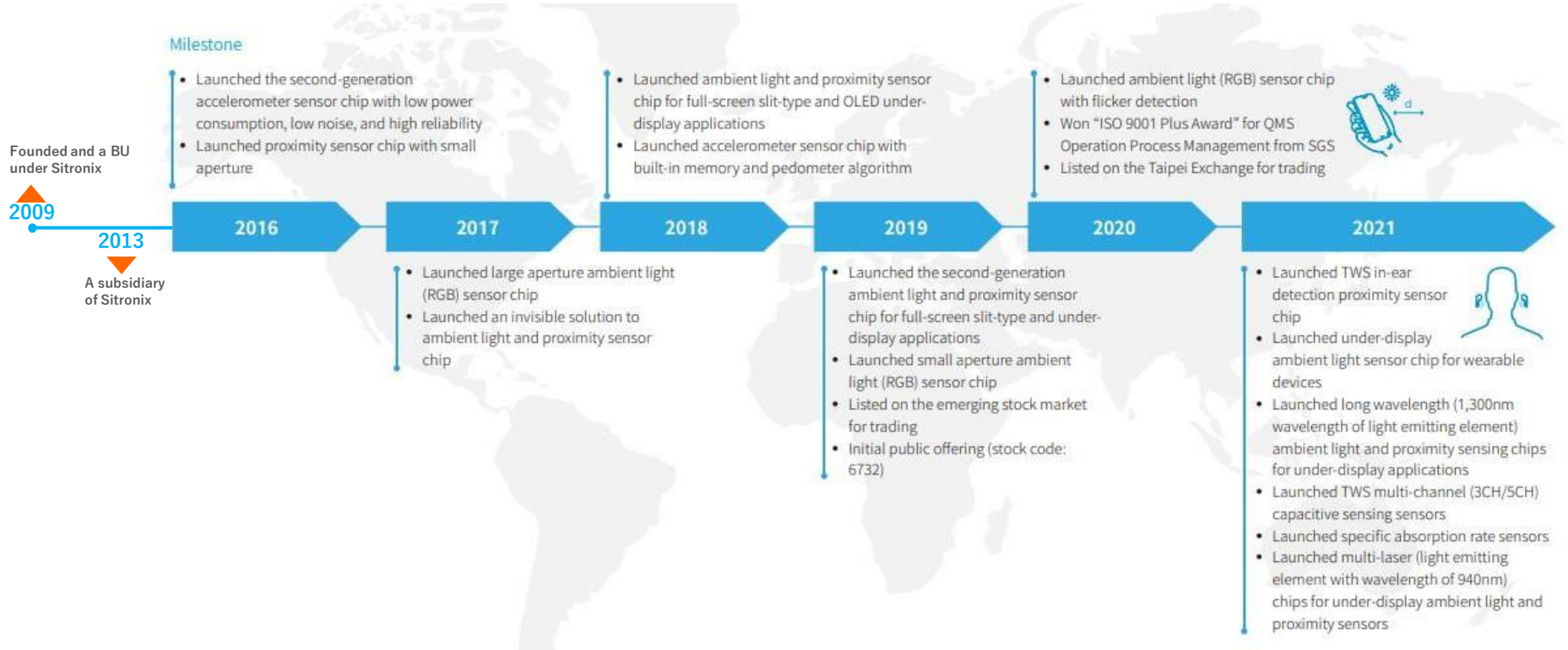
Gyroscope, 2023 2H



Product Portfolio

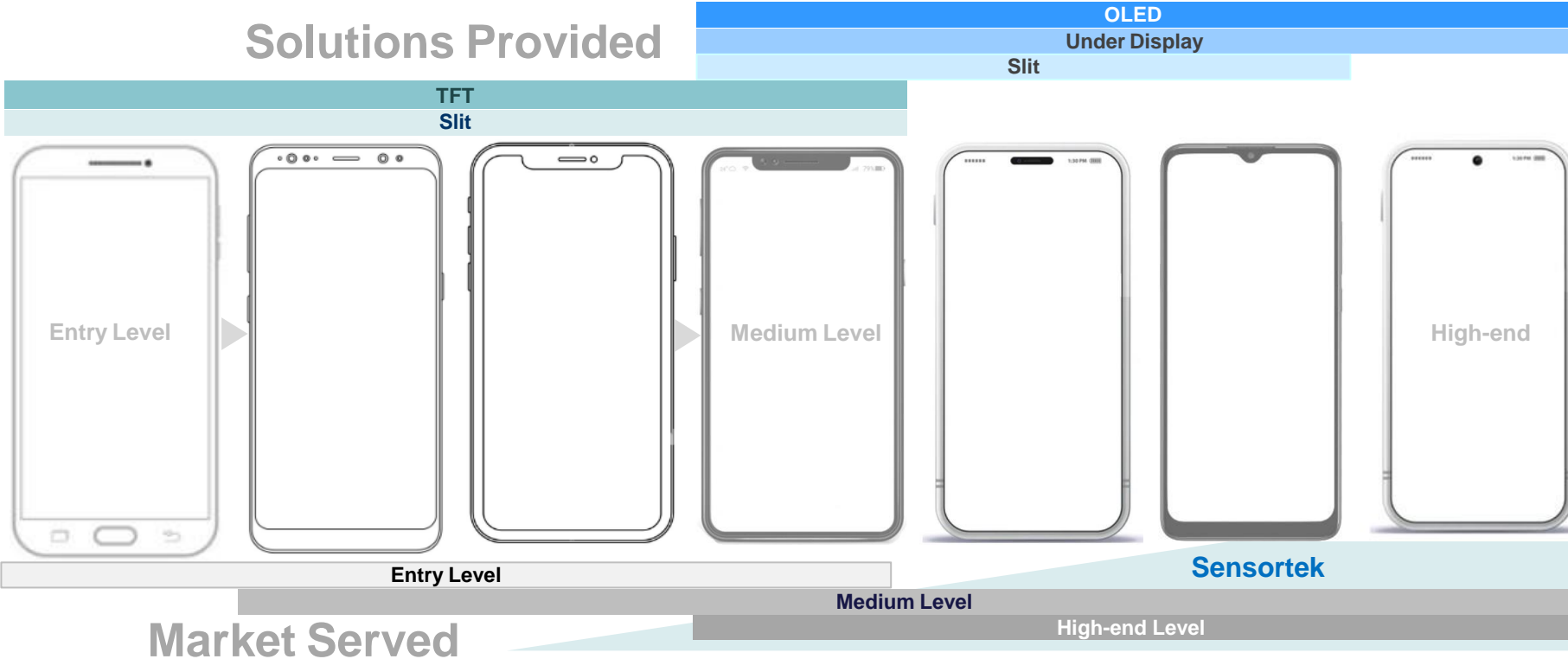


Milestone



Solution & Market

Go high-end, go OLED



Sales Mix

- 3Q revenue remain as 2Q, high-end models in 2H is slightly more than 1H..
- Increased shipments from branded customers in Africa and Southeast Asia.

Sales Shares	2020	2021	2022	1Q 22	2Q 22	3Q 22	4Q 22	1Q 23	2Q23	3Q 23
Global Brand	10-15%	15-20%	30-35%	35-40%	25-30%	35-40%	30-35%	40-45%	35-40%	35-40%
Regional Brands	55-60%	45-50%	25-30%	25-30%	30-35%	25-30%	30-35%	30-35%	30-35%	30-35%
OEM/ODM	25-30%	30-35%	30-35%	30-35%	30-35%	30-35%	30-35%	20-25%	25-30%	25-30%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100	100	100	100%	100%	100%	100%	100%	100%	100%

Product Mix to Sales - Overview

Product Type	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Optical Sensing	94%	90%	88%	89%	87%	90%	87%	89%	88%	88%
MEMS	6%	10%	12%	11%	13%	10%	13%	11%	12%	12%
Total	100	100	100	100	100	100	100	100	100	100

Sales Mix

Product Type	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Optical Sensing – P + ABL	94%	90%	88%	89%	87%	90%	87%	89%	88%	88%
TFT Slit + Others	85-90%	70-75%	45-50%	45-50%	50-55%	40-45%	40-45%	40-45%	45-50%	45-50%
OLED under-display: P+A	10-15%	26-30%	45-50%	45-50%	40-45%	50-55%	55-60%	50-55%	40-45%	40-45%
General Spec.	10-15%	15-20%	5-10%	10-15%	5-10%	~5%	<5%	5-10%	5-10%	5-10%
High sensitivity - solution I	0%	1-5%	5-10%	<5%	5-10%	~10%	15-20%	15-20%	10-15%	10-15%
High sensitivity- solution II	<1%	5-10%	35-40%	35-40%	25-30%	35-40%	30-35%	25-30%	20-25%	20-25%
Rear Cam: Flicker	<1%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	5-10%	5-10%
MEMS	6%	10%	12%	11%	13%	10%	13%	11%	12%	12%
Gravity 3-axis	100%	100%	99%	100%	100%	99%	99%	99%	99%	99%
Gyroscope 6-axis (Dev.)	-	-	-	-	-	-	-	-	-	-
SAR	-	-	<1%	-	-	<1%	<1%	<1%	1%	1%
Pressure	-	-	-	-	-	-	-	-	-	-
Total	100	100	100	100	100	100	100	100	100%	100%

Income Statement

NT\$	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	1,348,773	1,120,789	755,871	800,126	871,830	1,109,146	1,211,006
Gross Profit Margin %	40%	46%	39%	42%	42%	35%	31%	28%	28%	29%
Opex to Sales %	11%	14%	17%	14%	16%	20%	18%	16%	14%	14%
Operating Margin %	29%	32%	22%	28%	26%	15%	13%	12%	14%	15%
Non-OP (000'NTD)	12,929	70,614	99,298	31,225	12,410	48,088	7,573	20,010	24,752	60,945
Tax %	12%	16%	15%	18%	17%	11%	6%	14%	14%	14%
Net Income %	26%	28%	21%	25%	22%	20%	13%	12%	12%	17%
EPS (NTD)	28.81	33.97	17.23	6.93	5.12	3.00	2.17	2.16	3.21	4.29

ESG Actions

- ESG Report: the latest report, please click [company website](#)
- Continue to issue ESG reports starting from 2022.
- 2021, 2022 Ranked Top 6~20% on the TWSE Corporate Governance Evaluation among OTC-listed companies.
- Published the first audited GHG Report in 2023.
- Established Information Security Committee.
- Included in the constituent stocks of OTC Compensation Index.
- Certified as SONY Green Partner.
- 72 patents hold.

Thank You



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