

Sensortek 6732.TWO

Technology Corp.

2Q 2023 Results

Investor Presentation
2023/Aug



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About Sensortek

Mission

“Our sensing technology create infinite possibilities in life, and make users experience better lives.

Corporate Basics

Sensortek Technology Corporation

Ticker [6732.TWO](#)

Founded / Listed [2009 / 2020](#)

Head Office [Hsinchu, Taiwan](#)

Customers [Tier-1 Android smartphone brands](#) and expanding to automotive, computer, and appliances.

Shares Outstanding* [48.91M](#)

Market Cap* [US\\$0.5b](#)

Share Holdings* [Sitronix 46%, II 8%](#)

*as of 2023/07/31

Product Lines

Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



MEMS

G/ Accelerometer, 2016

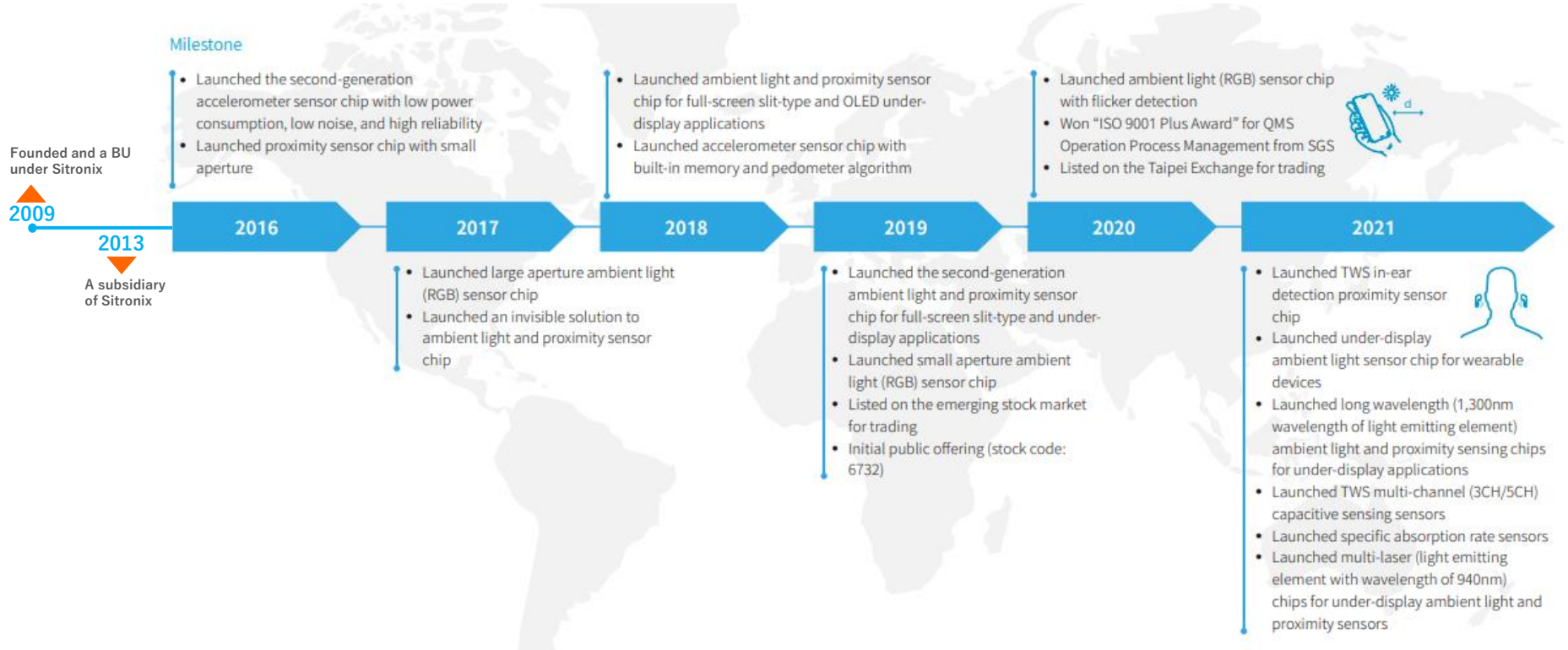
SAR/ Specific Absorption Rate, 2021

Pressure, 2022

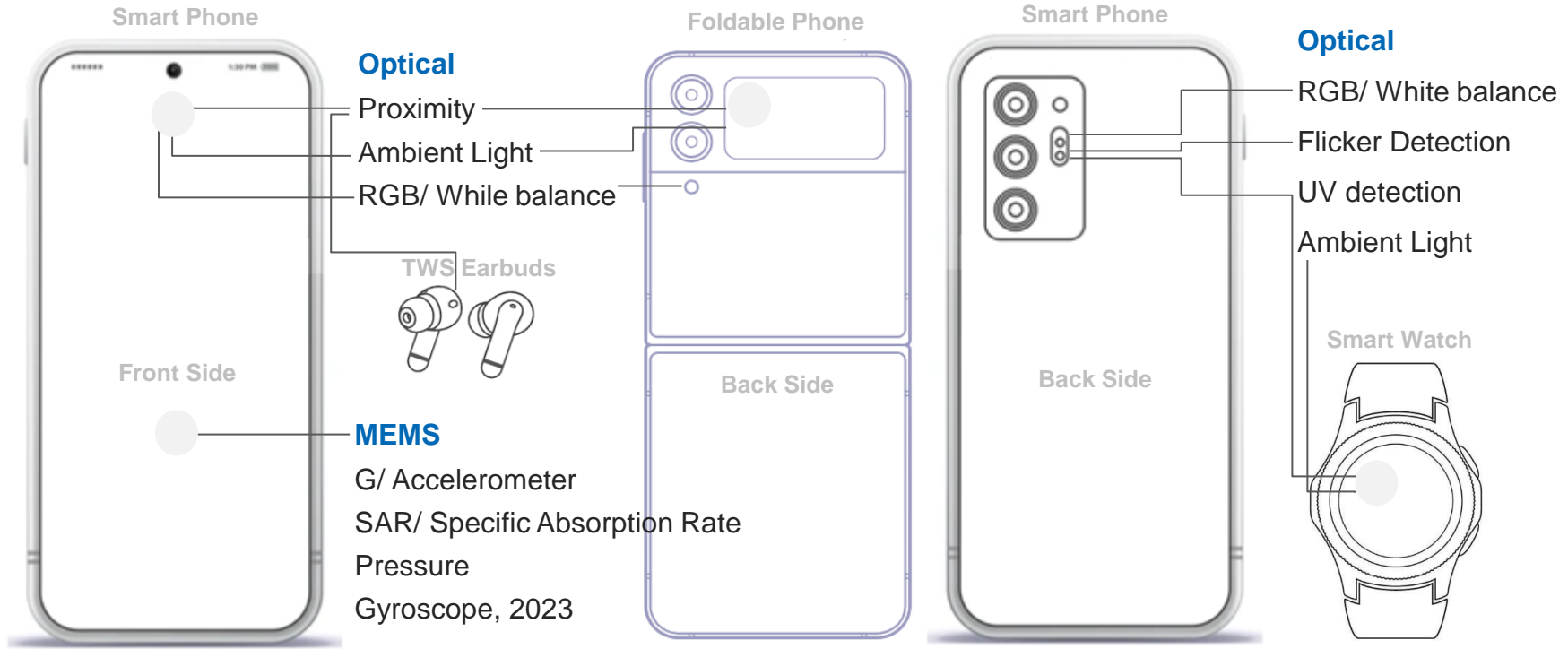
Gyroscope, 2023 2H



Milestone

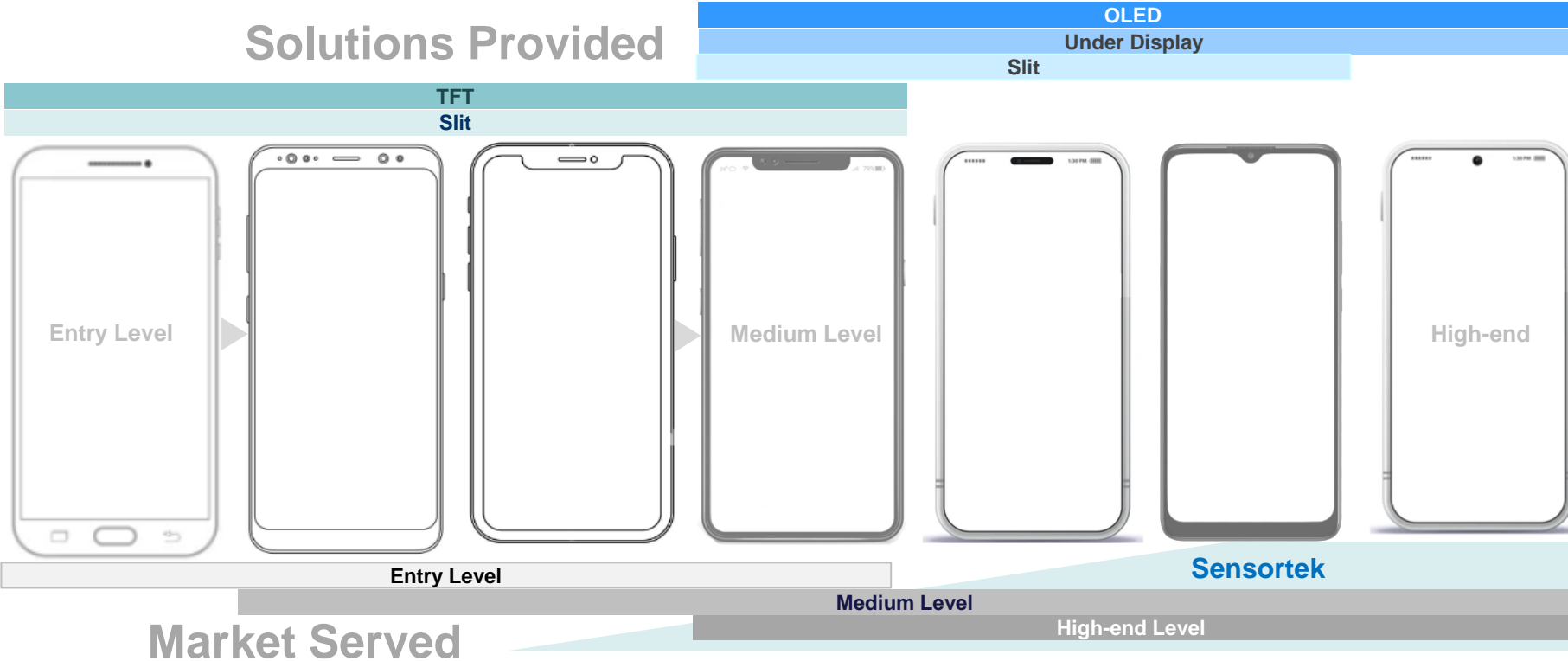


Product Portfolio



Solution & Market

Go high-end, go OLED



Sales Mix

- Q2 shipment mainly focused on Medium-level product due to the pull-in of 618.
- ODM shipments increased.

Sales Shares	2020	2021	2022	1Q 22	2Q 22	3Q 22	4Q 22	1Q 23	2Q23
Global Brand	10-15%	15-20%	30-35%	35-40%	25-30%	35-40%	30-35%	40-45%	35-40%
Regional Brands	55-60%	45-50%	25-30%	25-30%	30-35%	25-30%	30-35%	30-35%	30-35%
OEM/ODM	25-30%	30-35%	30-35%	30-35%	30-35%	30-35%	30-35%	20-25%	25-30%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100	100	100	100%	100%	100%	100%	100%	100%

Product Mix to Sales - Overview

Product Type	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
Optical Sensing	94%	90%	88%	89%	87%	90%	87%	89%	88%
MEMS	6%	10%	12%	11%	13%	10%	13%	11%	12%
Total	100	100	100	100	100	100	100	100	100

Income Statement

NT\$	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
Sales (000'NTD)	5,296,054	5,873,003	4,025,559	1,348,773	1,120,789	755,871	800,126	871,830	1,109,146
Gross Profit Margin %	40%	46%	39%	42%	42%	35%	31%	28%	28%
Opex to Sales %	11%	14%	17%	14%	16%	20%	18%	16%	14%
Operating Margin %	29%	32%	22%	28%	26%	15%	13%	12%	14%
Non-OP (000'NTD)	12,929	70,614	99,298	31,225	12,410	48,088	7,573	20,010	24,752
Tax %	12%	16%	15%	18%	17%	11%	6%	14%	14%
Net Income %	26%	28%	21%	25%	22%	20%	13%	12%	12%
EPS (NTD)	28.81	33.97	17.23	6.93	5.12	3.00	2.17	2.16	3.21

ESG Actions

- ESG Report: the 2021 report, please click [company website](#)
- 2021, 2022 Ranked Top 6~20% on the TWSE Corporate Governance Evaluation among TW OTC.
- Published the first audited GHG Report in 2023.
- Continue to issue 2022 ESG report.
- Established Information Security Committee.
- Included in the constituent stocks of OTC Compensation Index.
- Certified as SONY Green Partner.
- 72 patents hold.

Thank You



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