

# Sensortek 6732.TWO

Technology Corp.

## 1Q 2023 Results

Investor Presentation  
2023/May



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# About Sensortek

## Mission

“Become a world leading sensor chips supplier and customers’ best partner.”

### Corporate Basics

Sensortek Technology Corporation

Ticker **6732.TWO**

Founded / Listed **2009 / 2020**

Head Office **Hsinchu, Taiwan**

Customers **Tier-1 brands in smart phone, computer, and electrical appliances.**

Shares Outstanding\* **48.91M**

Market Cap\* **US\$0.5b**

Share Holdings\* **Sitronix 46%, II 8%**

\*as of 2023/05/31

### Product Lines

#### Optical

Proximity, 2016

Ambient Light, 2017

RGB/ White balance, 2017

Flicker Detection, 2020



#### MEMS

G/ Accelerometer, 2016

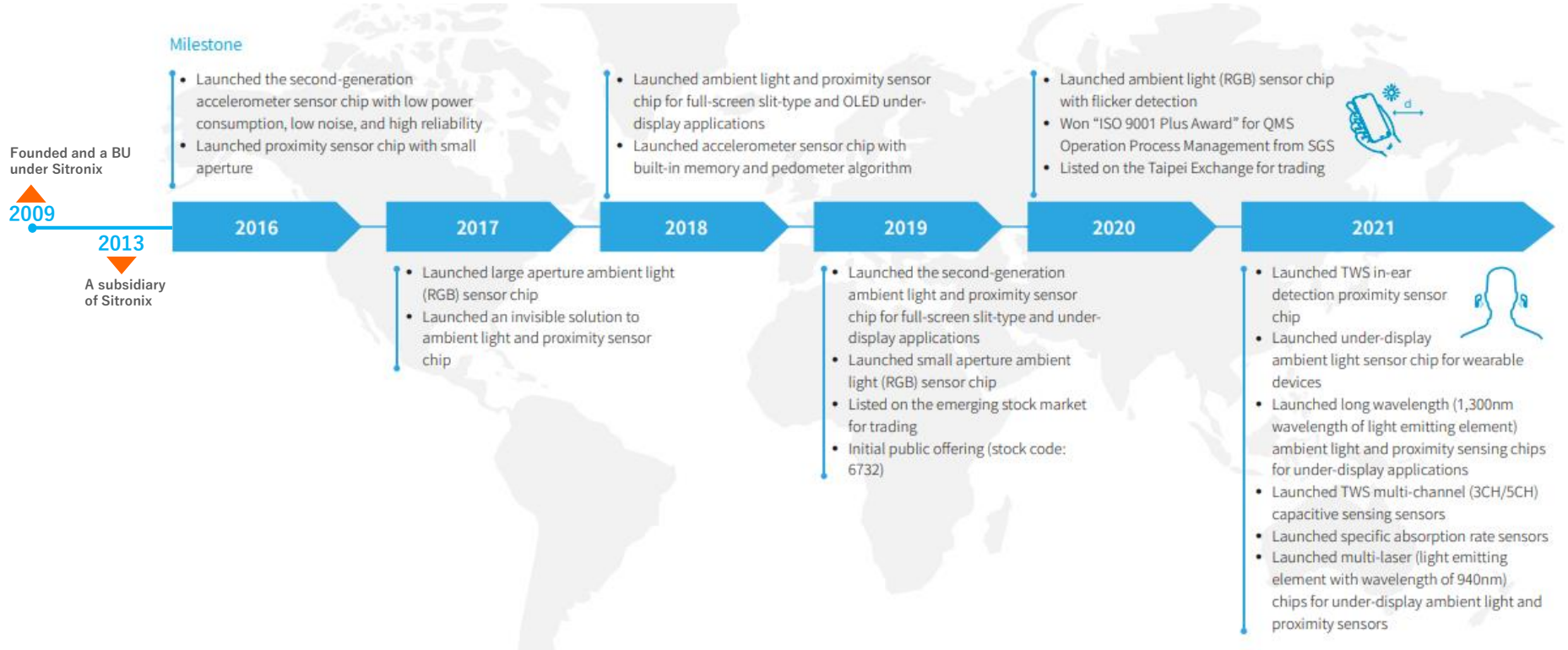
SAR/ Specific Absorption Rate, 2021

Pressure, 2022

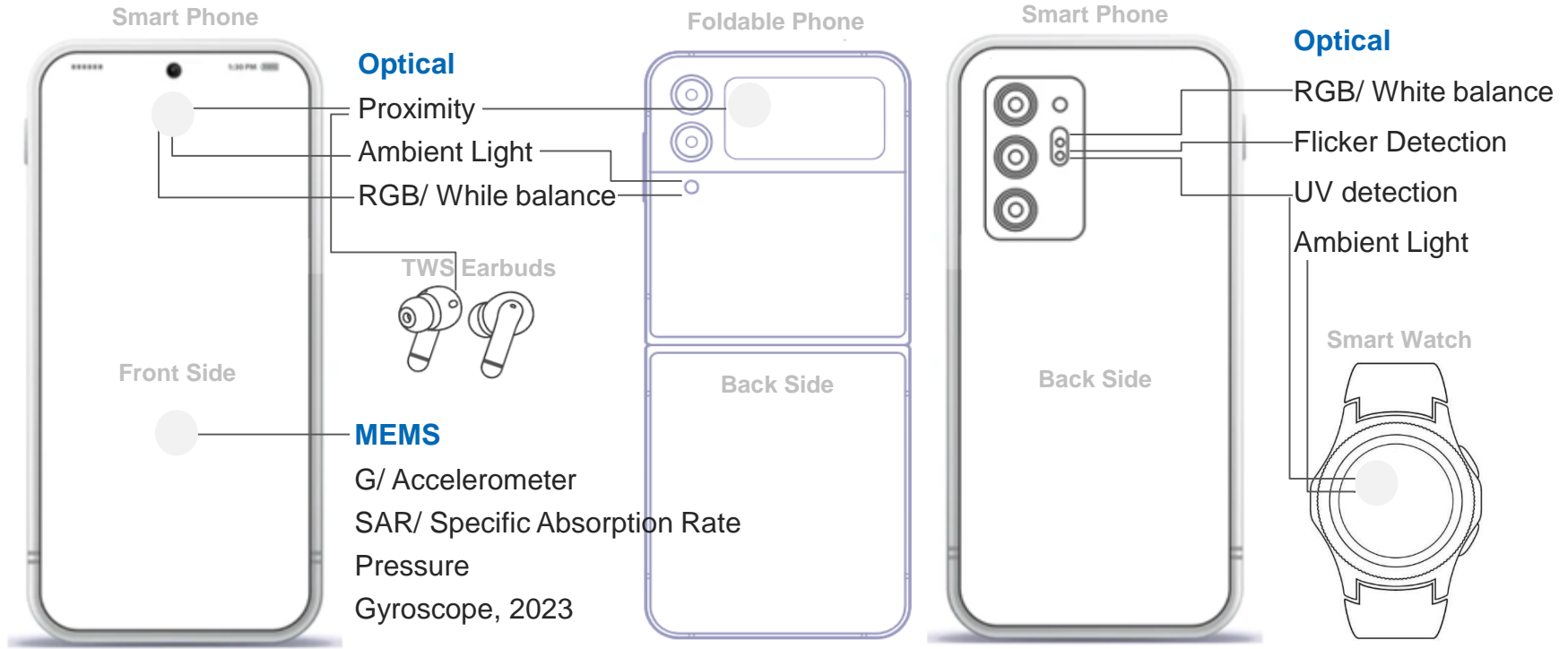
Gyroscope, 2023 2H



# Milestone



# Product Portfolio



# Solution & Market

Go high-end, go OLED

Sensortek Sales for TFT/OLED Solutions

Solution Type/ Year	2020	2021	2022
TFT	85-90%	70-75%	45-50%
OLED	10-15%	26-30%	45-50%




## Solutions Provided



# Sales Mix

- Global brand : shares gained and expanding owing to dual supplier policy from 2020.
- Regional brands: focus on high-end and medium level for CN top brands.

Sales Shares	2020	2021	2022	1Q 2022	2Q 2022	3Q 2022	4Q 2022	1Q 2023
Global Brand	10-15%	15-20%	30-35%	35-40%	25-30%	35-40%	30-35%	40-45% 
Regional Brands	55-60%	45-50%	25-30%	25-30%	30-35%	25-30%	30-35%	30-35%
OEM/ODM	25-30%	30-35%	30-35%	30-35%	30-35%	30-35%	30-35%	20-25%
Other	<5%	<5%	<5%	<5%	<5%	<5%	<5%	<5%
Total	100	100	100	100%	100%	100%	100%	100%

## Product Mix to Sales - Overview

Product Type	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23
Optical Sensing	94%	90%	88%	89%	87%	90%	87%	89%
MEMS	6%	10%	12%	11%	13%	10%	13%	11%
Total	100	100	100	100	100	100	100	100

# Income Statement

NT\$	2020	2021	2022	1Q22	2Q22	3Q22	4Q22	1Q23
Sales ( 000'NTD)	5,296,054	5,873,003	4,025,559	1,348,773	1,120,789	755,871	800,126	871,830
Gross Profit Margin %	40%	46%	39%	42%	42%	35%	31%	28%
Opex to Sales %	11%	14%	17%	14%	16%	20%	18%	16%
Operating Margin %	29%	32%	22%	28%	26%	15%	13%	12%
Non-OP ( 000'NTD)	12,929	70,614	99,298	31,225	12,410	48,088	7,573	20,010
Tax %	12%	16%	15%	18%	17%	11%	6%	14%
Net Income %	26%	28%	21%	25%	22%	20%	13%	12%
EPS (NTD)	28.81	33.97	17.23	6.93	5.12	3.00	2.17	2.16



# ESG Actions

- ESG Report: the 2022 report, please click [company website](#):
- 2023 – Ranked Top 6~20% on the 2022 TWSE Corporate Governance Evaluation among TW OTC.
- 2023 – Will publish the first audited GHG Report by Sep 2023.
- 2022 – Included in the constituent stocks of 2022 OTC Compensation Index.
- 2022 – Established Information Security Committee.
- 2022 – Certified as SONY Green Partner.
- 2022 – 72 patents hold.

# Thank You

## Investor Relations

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